



September 20th, 2016

To Whom It May Concern,

I am writing this in regards to LB Construction Enterprises. This letter of reference is to reflect upon the service which we have been provided by LaMar Childs and his company over several projects in years past. LaMar has been an exemplary DBE partner to work with in the Pennsylvania DOT market for many years. He has provided service above and beyond what would normally be expected of him. He has a great amount of knowledge pertaining to the Pennsylvania DOT market and has been a valuable asset to us in navigating that market. In addition to this LaMar has always made sure that GerdaU is paid in a timely manner regardless of any disputes or discrepancies that have arisen on any projects. As a company we value being paid in a timely manner. However while supplying DOT projects this is not always the easiest process. LaMar knowing this is tireless in making sure that GerdaU gets paid on time, in full. Another one of LaMars strengths is his knowledge of rebar placing. On multiple occasions we have run into situations where original design is not the most feasible route to take when building a bridge. We have worked together and come up with value added engineering solutions to resolve these issues almost every time. The biggest thing for us is that LaMar is a partner, we both give 50/50 to the relationship and LB Construction is a company we will continue to do business with in the future for this very reason.

Sincerely,

A handwritten signature in black ink, appearing to read 'Dylan Drosness', with a long horizontal flourish extending to the right.

Dylan Drosness
Contract Sales Representative